

ETI Professionals Inc.

Based in Lakewood, CO, ETI Professionals was founded in 1992 by Susan K. Holland. Ms. Holland founded the company in response to a growing demand for skilled environmental, scientific, engineering and information technology professionals to work on a task order basis. In just 14 years, the company has grown from a one person office with annual gross revenue of \$1,500 to a dynamic national company with contracts in 46 states and revenues exceeding **\$15 million** last year. ETI is certified by the Small Business Administration (SBA) as a small, disadvantaged, 8(a), woman owned business.

ETI Professionals Inc. provides technical support services and project support personnel to government and industry partners. ETI utilizes proven program management skills, technical expertise and professional recruiting team to provide flexible strategic solutions with a high level of customer service. ETI possesses exceptional experience in recruiting skilled technical support personnel to meet emerging needs, surge requirements, and follow-on technical challenges. ETI specializes in the areas of: Information Technology, Science, Engineering, Mission Support Resources, Research and Development, Facilities Management and Program Management.

ETI's expertise in recruiting qualified personnel is the centerpiece of our corporate success. We believe in offering more than mere "job-shop" or "body-shop" services to our clients – *we believe in long-term support and commitments*. ETI takes a very proactive approach in order to ensure we recruit and hire the best possible people, and recognize the need for an active and aggressive recruiting program. Our recruiting experience allows us to provide our clients and partners with a full range of services and personnel nationwide. Our seasoned staff of recruiters, located in each of our five primary offices, locate qualified personnel in *multiple skill and hard to fill categories*, with a concentration in the professional and technical arenas. Specifically, we have over 6,200 *pre-qualified, pre-screened and interviewed candidates currently within our proprietary database*. This number represents a real time, real number of qualified candidates – *not just resumes from a job board*. Finding the right person, at the right time and with the right skill sets and right personality for our clients *is ETI's core business – it's what we do best*.

ETI's successful contract history, rapid growth rate, positive customer feedback and significant follow-on business are testaments to our ability to staff even the most unique requirements, *and* successfully manage complex and geographically dispersed projects. We have the ability to best meet our customers' short term needs and long term goals, by offering a personalized, customer satisfaction based approach. *We know our ability to tailor proven, efficient technical and management approaches to best fit each customer is key to our success, and to the success of our clients*.